

Devyani International Limited



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November 6, 2025

To,

National Stock Exchange of India Ltd.

BSE L

Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Email: cmlist@nse.co.in
Symbol: DEVYANI

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Email: corp.relations@bseindia.com

Security Code: 543330

Sub: Regulation 30: Press Release

Dear Sir/ Madam,

Please find attached a copy of the Proposed Press Release to be issued by the Company.

The same is also being uploaded on website of the Company at www.dil-rjcorp.com.

You are requested to take the above on record.

Yours faithfully,

For Devyani International Limited

Pankaj Virmani Chief Sustainability Officer & Company Secretary

Encl.: As above















Devyani International's Q2 FY2026 Financial Results

Q2 FY26 Performance Highlights

DIL network expands to 2,184 stores; 30 KFC stores added in India.

- Added 39 net new stores overall.
- Tealive test launched with 6 stores in India.
- Thailand continues to progress well.
- Skygate turnaround on track for brand contribution break-even by March 2026.

Gurugram, November 6, 2025: Devyani International Limited (DIL), one of the leading global Quick Service Restaurant (QSR) operators, has announced its financial results for the quarter ended September 30, 2025.

Financial Performance Review:

- Q2 Revenues stood at Rs. 13,767 million, up 12.6% YoY
 - o KFC India: Rs. 5,723 million, up 5.3% YoY
 - o Pizza Hut India: Rs. 1,860 million, up 0.6% YoY
 - o International business: Rs. 4,495 million, up 14.0% YoY
- Q1 EBITDA at Rs. 1,943 million, with EBITDA margin at 14.1%

Commenting on the performance for Q2 FY2026 Mr. Ravi Jaipuria, Non-Executive Chairman, Devyani International Limited said, "Q2 saw perhaps the most important policy development for consumers and the retail industry with the transition to GST 2.0 – a historic move to simplify and harmonize the GST framework to a 2-tier structure. While it's still early to assess the results of this transition, the initial signs are encouraging, and all of us have seen a significant upside in certain consumption categories like Automobiles and Durables. The impact of the change has been very minimal on the QSR category and our business. We have already passed on the benefits of reduced input costs to our consumers. Overall, GST 2.0 is a welcome move to broaden the consumption story in India.

We continue to expand our store network with 30 net additions to KFC and another 3 net additions to Pizza Hut. We started rolling out the stores for Tealive and launched the brand with 6 new outlets during the quarter by way of test launch. The initial Customer feedback is positive, and we plan to expand the brand after the test launch phase.

Biryani By Kilo and Goila Butter Chicken from Skygate portfolio continue to do well, and we have seen a strong momentum in the business post Dussehra. The integration of Skygate with DIL remains on track. As shared earlier, our goal is to achieve brand contribution break-even by March 2026,

and we are pleased to report steady progress towards that milestone. We remain confident of meeting this target.

Being a festive quarter, our promotions targeted both the topical events (e.g. Pujo and Onam specials) as well as the core offerings. KFC saw pan-India launch of the "Chana Chatpata Burger" – attractively priced at Rs. 69 and comprising of protein rich vegetarian patty. We have also started rolling out a new grilled chicken offering and new limited time offerings (LTOs) in the beverages and desserts category. We launched Ultimate Cheese crust in Pizza Hut across all channels. Customer response has been enthusiastic encouraging us to expand the offering to combos and meal offers as well.

Out-of-home consumption was impacted due to both Shraavana and Navaratri falling in the same quarter, as well as unseasonal rains – especially in eastern parts of the country during the crucial second half of September. Despite external factors, our consolidated revenues grew to Rs. 1,377 Cr – a 13% YoY growth. The resilience of our brands and our disciplined execution has enabled us to grow despite the headwinds. With our strong foundations and diversified portfolio, we remain well positioned to capture upcoming opportunities and deliver sustainable, profitable growth."

About Devyani International Limited:

Devyani International Limited (DIL) is the largest franchisee of Yum Brands in India and is among the largest operators of chain quick service restaurants (QSR) in India, on a non-exclusive basis, and operates more than 2,000 stores across more than 280 cities in India, Nigeria, Nepal and Thailand, as of September 30, 2025. In addition, DIL is the sole franchisee for Costa Coffee, Tea Live, New York Fries and Sanook Kitchen in India. DIL also owns Biryani By Kilo, Goila Butter Chicken and Vaango brands.

Yum! Brands Inc. operates brands such as KFC, Pizza Hut and Taco Bell brands and has presence globally with more than 62,000 restaurants in over 155 countries.

Founded in London by Italian brothers Sergio and Bruno Costa in 1971, Costa Coffee is present in 50 countries around the world, with 2,700+ coffee shops in the UK & Ireland and 1,300+ globally.

Please visit <u>www.dil-ricorp.com</u> for more information. You may also reach out to:

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Safe Harbor

Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation, and labour relations.

Devyani International Ltd (DIL) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.