

Devyani International Limited



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November 6, 2025

To,

National Stock Exchange of India Ltd.	BSE Limited
Exchange Plaza, Block G, C/1, Bandra Kurla	Phiroze Jeejeebhoy Towers,
Complex, Bandra (E), Mumbai – 400 051	Dalal Street, Mumbai – 400 001
Email: cmlist@nse.co.in	Email: corp.relations@bseindia.com
Symbol: DEVYANI	Security Code: 543330

Sub: Regulation 30: Presentation on Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2025

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached a copy of the Presentation on Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2025.

The same is also being uploaded on website of the Company at www.dil-rjcorp.com.

You are requested to take the above on record.

Yours faithfully,

For Devyani International Limited

Pankaj Virmani Chief Sustainability Officer & Company Secretary

Encl.: As above

















Q2 FY'26
Results Presentation



Nov 6th, 2025



















Disclaimer



The information contained in this presentation is for information purposes only and does not constitute an offer or invitation to sell or the solicitation of an offer or invitation to purchase any securities ("Securities") of Devyani International Limited (the "Company") in India, the United States or any other jurisdiction. This presentation should not, nor should anything contained in it, form the basis of, or be relied upon in any connection with any contract or commitment whatsoever. This presentation is not an offer of securities for sale in the United States or elsewhere. This presentation does not constitute a prospectus, a statement in lieu of a prospectus, an offering circular, information memorandum, an invitation or advertisement or an offer document under the Companies Act, 2013, together with the rules thereunder, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 each as amended, or any other applicable law in India.

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The data and opinion expressed herein with respect to the Company is based on a number of assumptions and is subject to a number of known and unknown risks, which may cause the Company's actual results or performance to differ materially from any projected future results or performance expressed or implied by such statements. Further, certain figures (including amounts, percentages and numbers), as applicable, have been rounded-off to the nearest number and may not depict the exact number.

We use a variety of financial and operational performance indicators to measure and analyze our financial performance and financial condition from period to period and to manage our business. Further, financial or performance indicators used here, have limitations as analytical tools, and should not be considered in isolation from, or as a substitute for, analysis of our historical financial performance, as reported and presented in our financial statements. Further, past performance is not necessarily indicative of future results.

This presentation has been prepared by the Company. This document is a summary only and does not purport to contain all of the information that may be required to evaluate any potential transaction and any recipient hereof should conduct its own independent analysis of the Company and their businesses, including the consulting of independent legal, business, tax and financial advisers. The information in this presentation has not been independently verified and has not been and will not be reviewed or approved by any statutory or regulatory authority or stock exchange in India. No representation, warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information and opinions in this presentation. Further, nothing in this document should be construed as constituting legal, business, tax or financial advice.

CHAIRMAN COMMENTS





Q2 saw perhaps the most important policy development for consumers and the retail industry with the transition to GST 2.0 – a historic move to simplify and harmonize the GST framework to a 2-tier structure. While it's still early to assess the results of this transition, the initial signs are encouraging, and all of us have seen a significant upside in certain consumption categories like Automobiles and Durables. The impact of the change has been very minimal on the QSR category and our business. We have already passed on the benefits of reduced input costs to our consumers. Overall, GST 2.0 is a welcome move to broaden the consumption story in India.

We continue to expand our store network with 30 net additions to KFC and another 3 net additions to Pizza Hut. We also test launched Tealive by way of opening 6 new outlets during the quarter. The initial Customer feedback is positive, and we plan to expand the brand after the test launch phase.

Biryani By Kilo and Goila Butter Chicken from Skygate portfolio continue to do well, and we have seen a strong momentum in the business post Dussehra. The integration of Skygate with DIL remains on track. As shared earlier, our goal is to achieve brand contribution break-even by March 2026, and we are pleased to report steady progress towards that milestone. We remain confident of meeting this target.

Being a festive quarter, our promotions targeted both the topical events (e.g. Pujo and Onam specials) as well as the core offerings. KFC saw pan-India launch of the "Chana Chatpata Burger" – attractively priced at Rs. 69 and comprising of protein rich vegetarian patty. We have also started rolling out a new grilled chicken offering and new limited time offerings (LTOs) in the beverages and desserts category. We launched Ultimate Cheese crust in Pizza Hut across all channels. Customer response has been enthusiastic encouraging us to expand the offering to combos and meal offers as well.

Out-of-home consumption was impacted due to both Shraavana and Navaratri falling in the same quarter, as well as unseasonal rains – especially in eastern parts of the country during the crucial second half of September. Despite external factors, our consolidated revenues grew to Rs. 1,377 Cr – a 13% YoY growth. The resilience of our brands and our disciplined execution has enabled us to grow despite the headwinds. With our strong foundations and diversified portfolio, we remain well positioned to capture upcoming opportunities and deliver sustainable, profitable growth.

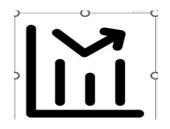
FY26 Q2 - Business Highlights





Store expansion led by KFC; International steady

- 39 NNUs in Q2. KFC added 30.
- ✓ Test Launch of Tealive 6 new stores opened.



Seasonally soft quarter impacted by externalities; channel mix stabilizing

- ✓ KFC India Q2 ADS at 89K with off-premise mix at 46%
- ✓ PH India Q2 ADS at 33K with off-premise mix at 55%.
- ✓ BBK+ Q2 ADS at 70K; Brand on track to achieve Break-Even Brand Contribution by March 2026.



Strong International performance

- ✓ International revenues grew 14% YoY with slightly better margins.
- ✓ Nepal saw impact from civil unrest. Thailand had weather related and border disturbances.

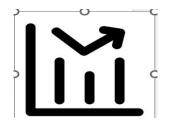
FY26 Q2 – Financial Highlights





Continued revenue growth; Consolidated Revenues up +12.6% YoY

- ✓ Q2 FY26 Consolidated revenues at INR 13,767 Mn.
- ✓ KFC India achieved INR 5,723 Mn, up +5.3% YoY. PH India revenue at INR 1,860 Mn flat on YoY basis.
- ✓ International Business maintained strong growth; Revenues at INR 4,495 Mn up +14.0% YoY.



Gross Marging stable; Deleverage impacting Brand Contribution

- ✓ Consolidated Gross Margin at 67.8% in Q2.
- ✓ Consolidation of Skygate portfolio impacted Gross Margin by 50bps.
- ✓ Ex- Skygate consolidation impact, Gross Margin is stable on QoQ basis.
- ✓ Consolidated Brand Contribution at 11.7% in Q2.
- ✓ Skygate consolidation impacted margins by 70bps.



EBITDA performance

- ✓ Operating EBITDA (pre-IndAS) at INR 934 Mn with margins at 6.8%.
- ✓ Reported EBITDA at INR 1,943 Mn and 14.1% margins.
- ✓ Skygate consolidation impacted Reported EBITDA margins by ~1%.

NEW STORE OPENINGS



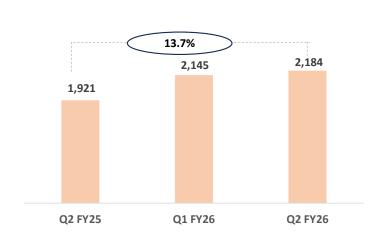
	Net New Units (NNU)					Stores as at	Stores as at	Stores as at		
Brand	Q2 FY25	Q1 FY26	Q2 FY26		H1 FY25	H1 FY26	31 March 25	30 June 25	30 Sep 25	
YUM BRANDS	51	-4	33		75	29	1,326	1,322	1,355	
KFC KFC	28	8	30		49	38	696	704	734	
PH 😥	23	-12	3	•	26	-9	630	618	621	
FRANCHISEE BRANDS tealive kinchek	15	2	2		28	4	220	222	224	
OWN BRANDS VALUE OF BIRYANI GOLLA STETER CHICAGO ANTERE CH	18	105*	0		27	105	96	201 *	201	
Food-Courts/ Airports	0	0	0		-2	0	22	22	22	
Total India	84	103	35	·	128	138	1,664	1,767	1,802	
Thailand tealive	1	1	2	·	8	3	306	307	309	
Nigeria	0	0	0	•	0	0	40	40	40	
Nepal	0	2	2	•	3	4	29	31	33	
Total International	1	3	4	•	11	7	375	378	382	
Total DIL	85	106	39		139	145	2,039	2,145	2,184	

^{*} Includes 105 Sky-Gate stores

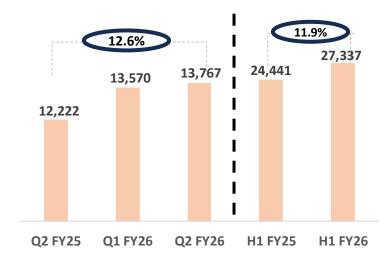
PERFORMANCE TREND – DIL CONSOLIDATED



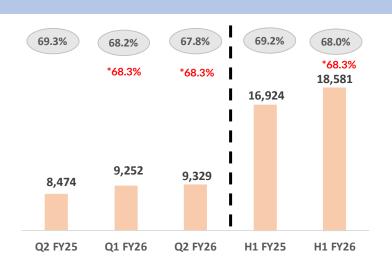
STORE COUNT (NOS) AT END OF PERIOD



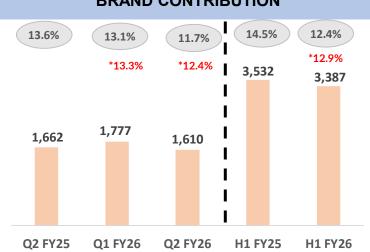
REVENUE FROM OPERATIONS



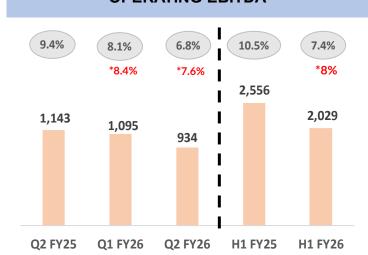
GROSS MARGIN



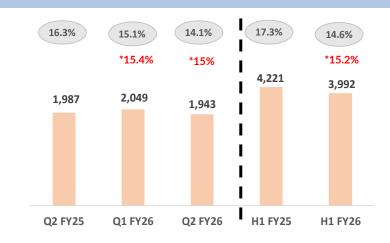
BRAND CONTRIBUTION



OPERATING EBITDA



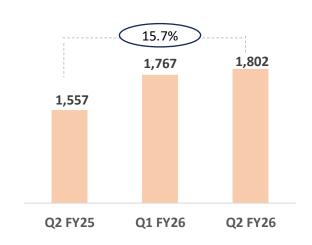
REPORTED EBITDA



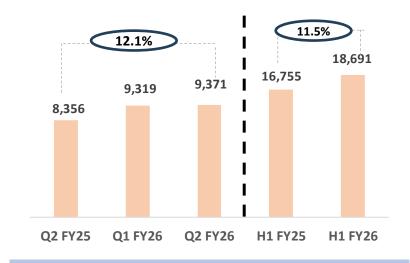
PERFORMANCE TREND – DIL INDIA



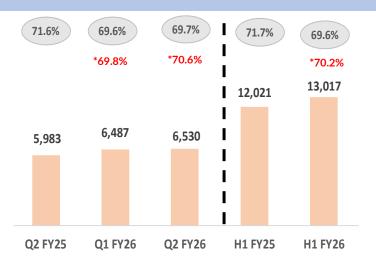
STORE COUNT (NOS) AT END OF PERIOD



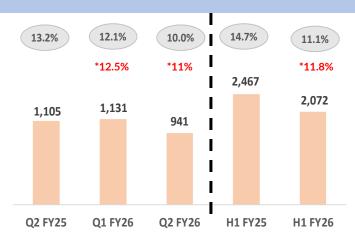
REVENUE FROM OPERATIONS



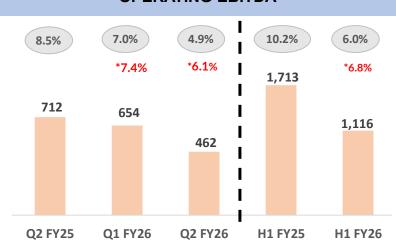
GROSS MARGIN



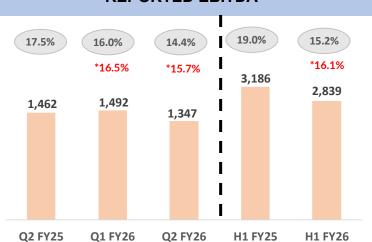
BRAND CONTRIBUTION



OPERATING EBITDA



REPORTED EBITDA



8



Core Brands - KFC - India

Q2 New Stores







Sagar Rd, Miryalaguda, Telengana



Kunjaban, Agartala, Tripura

Majitar Sikim



Vioray Mall Deoghar, Jharkhand

BUSINESS PERFORMANCE – KFC INDIA

ADS: Average Daily sales in '000





KFC MARKETING CAMPAIGNS

















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charges. Pizza Hut reserves the right to accept or reject the offer depending on the stock availability or for any reasons beyond our control. For more details, visit pizzahut.co.in.



Core Brands – Pizza Hut – India

Q2 New Stores





O Pizza Hut

Menu Square JP Nagar, Bannerughatta, Bangalore

Sardar Patel Marg, Civil Lines, Prayagraj, Uttar Pradesh



Sector-19 D Chandigarh, Punjab

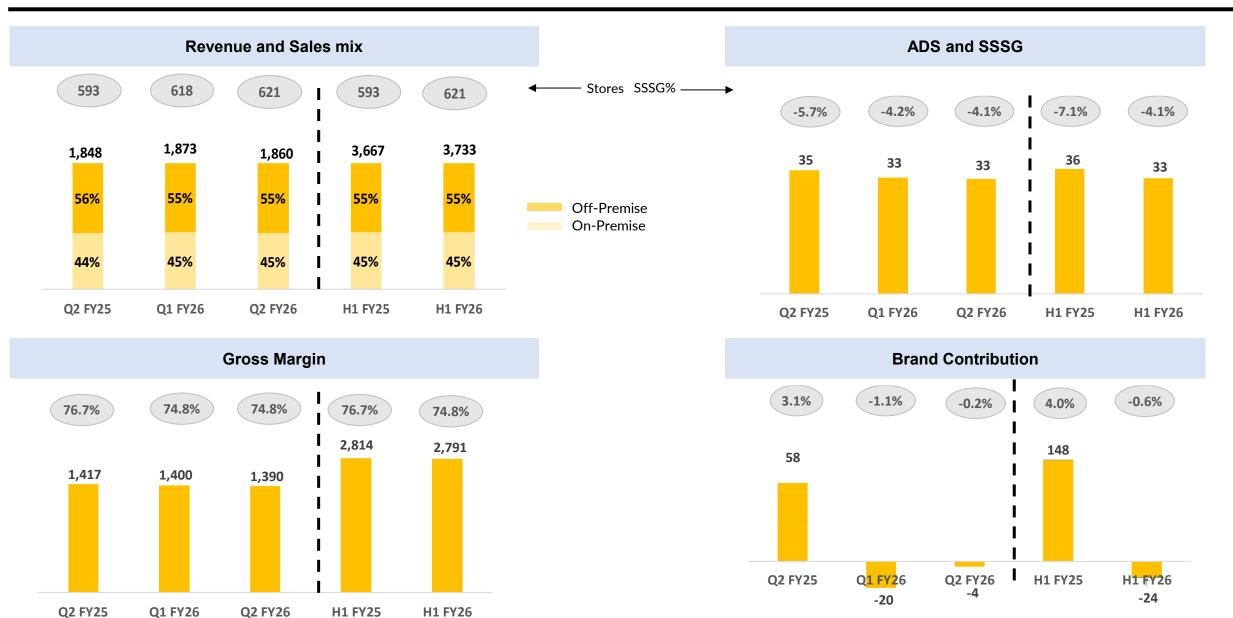


Orchid Mall Gulbarga, Brhampur, Kalaburagi

BUSINESS PERFORMANCE – PH INDIA

ADS: Average Daily sales in '000





PH MARKETING CAMPAIGNS



















PERFORMANCE TREND – FRANCHISEE BRANDS The tealive with the tealive with tealive with tealive with the tealive with tealive with the tealite with the tealit



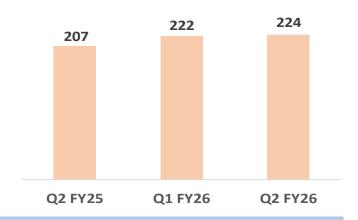
Q2 FY25

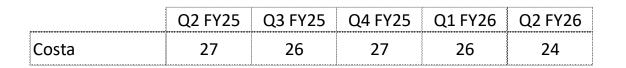
Q1 FY26



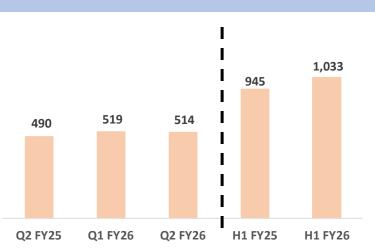
STORE COUNT (NOS) AT END OF PERIOD

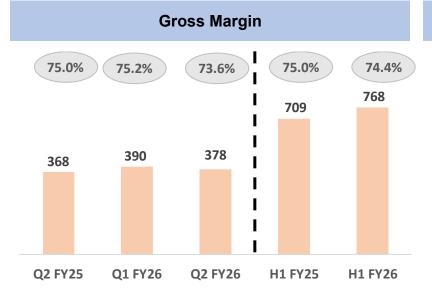
ADS ('000)





REVENUE FROM OPERATIONS





BRAND CONTRIBUTION 14.5% 13.0% 10.5% 14.8% 11.7% 121 71 67

Q2 FY26

H1 FY25

H1 FY26

OWNED BRANDS- MARKETING CAMPAIGNS













PERFORMANCE TREND – OWN BRANDS

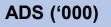


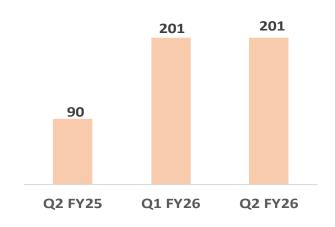




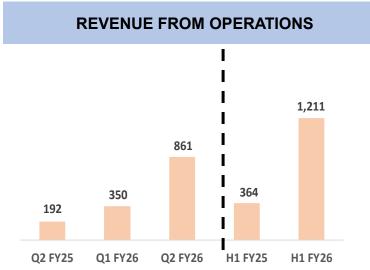


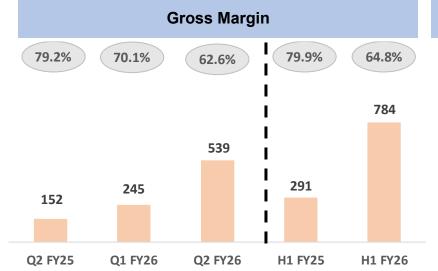
STORE COUNT (NOS) AT END OF PERIOD

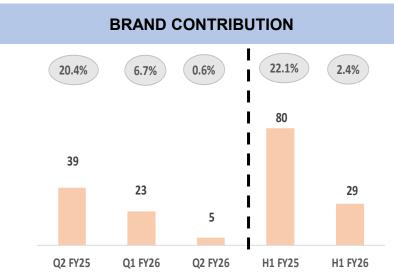




	1	-	Q4 FY25		-
Vaango	28	24	23	24	23
BBK+				70	70







Q2 New Stores: International Business







Budhanilkantha Municipality, Kathmandu - Nepal



Rama 2 soi 28, Thailand

Lotus Sukhumvit, Thailand

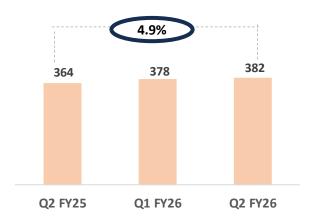


Bangchak Narathiwat. Thailand

PERFORMANCE TREND – DIL INTERNATIONAL



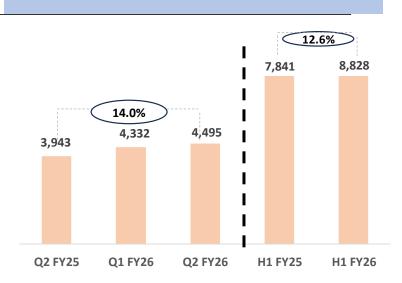
STORE COUNT (NOS) AT END OF PERIOD

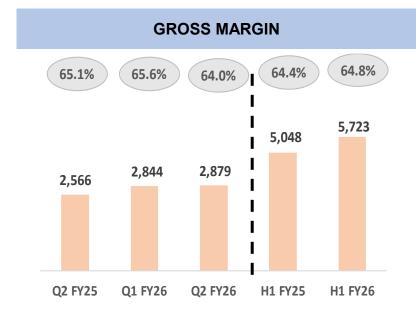


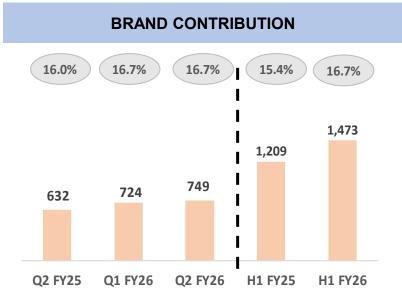
KFC ADS ('000)

			Q4 FY25		Q2 FY26
Thailand (THB)	55	58	55	56	54
Nigeria (Naira)	1,008	1,064	962	1,006	1,029
Nepal (NPR)	129	152	134	145	162

REVENUE FROM OPERATIONS





























CONSOLIDATED PROFIT & LOSS STATEMENT

Particulars (INR Million)	Q2' FY25	Q1' FY26	Q2' FY26	FY25 H1	FY26 H1
Revenue from Operations	12,221	13,570	13,767	24,441	27,337
Other Income	48	135	51	148	186
Total Income	12,269	13,705	13,819	24,588	27,524
Raw Material Cost	3,747	4,318	4,438	7,517	8,756
Gross Profit	8,474	9,252	9,329	16,924	18,581
Gross Margin	69.3%	68.2%	67.8%	69.2%	68.0%
Employee benefits expense	1,834	2,011	2,017	3,516	4,028
Other expenses	4,653	5,192	5,369	9,187	10,562
Total Expenses	6,487	7,203	7,386	12,703	14,590
EBITDA	1,987	2,049	1,943	4,221	3,992
EBITDA Margin	16.3%	15.1%	14.1%	17.3%	14.6%
Finance Costs	653	668	688	1,283	1,356
Depreciation & Amortization Expense	1,391	1,497	1,552	2,713	3,049
Impairment	0	0	51	-0	51
Foreign exchange (gain)/loss (net)	30	(12)	(31)	106	(43)
Share of loss of joint ventures	0	(1)	(2)	0	(3)
Profit / (loss) before Tax (PBT)	(39)	29	(268)	266	(238)
Loss from discontinued operation		(2)	(24)		(26)
Tax Expense	10	5	(52)	91	(47)
Profit (loss) after Tax (PAT)	(49)	22	(239)	175	(217)

CONSOLIDATED BALANCE SHEET

Particulars (INR Million)	31-Mar-25	30-Sep-25	Particulars (INR Million)	31-Mar-25	30-Sep-25
Equity Share Capital	1,206	1,233	(a) Property, plant and equipment	16,331	16,714
Other equity	9,738	14,297	(b) Capital work-in-progress	35	85
Non-controlling Interest	3,079	4,055	(c) Right-of-use assets	18,799	19,540
Total Equity	14,023	19,585	(d) Investment properties	259	255
			(e) Goodwill	4,581	6,765
(a) Financial liabilities			(f) Other intangible assets	6,266	11,551
(i) Borrowings	6,701	6,600	(g) Other financial assets	1,521	1,624
(ii) Lease liabilities	20,787	21,787	(h) Deferred tax assets (net)	574	0
(iii) Other financial liabilities	63	79	(i) Income tax assets (net)	8	35
(b) Provisions	663	876	(j) Other non-current assets	275	342
(c) Other non-current liabilities	21	2	(k) Other non-current assets Held for Sale		82
(d) Deferred tax liabilities (Net)		483			
Total Non-Current Liabilities	28,234	29,828	Total Non-Current Assets	48,648	56,993
(a) Financial liabilities			(a) Inventories	1,482	1,692
(i) Borrowings	2,617	3,059	(b) Financial assets		
(ii) Lease liabilities	1,771	1,987	(i) Trade receivables	413	539
(iii) Trade payables	4,411	5,300	(ii) Cash and cash equivalents	1,814	1,514
(iv) Other financial liabilities			(iii) Bank balances other than cash and		
(W) Other infancial habilities	1,620	1,676	cash equivalents	0	142
(b) Other current liabilities	568	420	(iv) Other financial assets	461	541
(c) Provisions	136	162	(c) Income tax assets (net)	7	5
(d) Current tax liabilities (net)	6	51	(d) Other current assets	561	641
Total Current Liabilities	11,129	12,653			
Total Liabilities	39,363	42,482	Total Current Assets	4,738	5,074
Total Equity and Liabilities	53,386	62,066	Total Assets	53,386	62,066



Devyani International's Q2 FY2026 Conference Call on Thursday, 06 November, 2025 at 2:30 PM IST

Devyani International Limited (DIL), a multi-dimensional comprehensive QSR player in India, will host a conference call for investors and analysts on Thursday, 06

November, 2025 at 2:30 PM IST to discuss its results and developments for the period ended September 30, 2025. The results will be announced earlier the same day.

The senior management of the Company will be present to address the call.

Timing	:	Thursday, 06 November, 2025 at 2:30 PM IST
Pre-Registration	·	To enable participants to connect to the conference call without having to wait for an operator, please register at the link below: Click here to Express Join the Call
Conference Dial-In Primary Number	:	+91 22 6280 1141 / +91 22 7115 8042

About Us



Devyani International Limited (DIL) is the largest franchisee of Yum Brands in India and is among the largest operators of chain quick service restaurants (QSR) in India, on a non-exclusive basis, and operates more than 2,000 stores across more than 280 cities in India, Nigeria, Nepal and Thailand, as of September 30, 2025. In addition, DIL is the sole franchisee for Costa Coffee, Tea Live, New York Fries and Sanook Kitchen in India.

Yum! Brands Inc. operates brands such as KFC, Pizza Hut and Taco Bell brands and has presence globally with more than 62,000 restaurants in over 155 countries.

Founded in London by Italian brothers Sergio and Bruno Costa in 1971, Costa Coffee is present in 50 countries around the world, with 2,700+ coffee shops in the UK & Ireland and 1,300+ globally.

Please visit <u>www.dil-rjcorp.com</u> for more information. You may also reach out to:

Manish Dawar / Rajiv Kumar **Devyani International Limited** +91 124 478 6000 / +91 88601 68600

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Safe Harbor

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, litigation, labour relations etc. Actual results might differ substantially from those expressed or implied. Devyani International will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



















